



NEW YORK PROGRAMMES

INFORMATION AND APPLICATION PACK For Australian and New Zealand Citizens (updated 3rd June 2011)

Please save and/or print this pack. Read carefully making sure you understand all of its contents before proceeding to apply.

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HOW TO APPLY

Once you have read and understood this **Information Pack** you will be ready to apply.

Make sure you:

- Have read and **fulfil the criteria** on our website page “Eligibility”.
- Have read and understood this **Information and Application Pack**.
- Have your completed **CV** available in electronic format (MS Word ‘.doc’ only) for uploading to our website.
- Have your completed **Personal Statement** available in electronic format (MS Word ‘.doc’ only) for uploading to our website.
- Have the information and contact details (email address) for each of your three referees.

To access our online application system, follow the instructions on the How to Apply page of our website. You will be asked to Sign Up to my.mountbatten.org and ‘activate’ your account via email. Once your account is active you will be able to log in and begin working on your application documents.

You will need to submit your three Reference Requests to your referees, complete the Application Form and upload both your CV and Personal Statement. You will only be able to print out a copy of your Application Form once you have completed (but BEFORE you have SUBMITTED it) it online.

NOTES TO APPLICANTS

APPLICATION FORM

Complete the application form carefully and accurately, paying attention to spelling and grammar. Application forms with mistakes may disqualify you. **Please note that the information you supply will be used throughout the application process and subsequently your placement year if you are successful.** This applies to both **content** and **format**.

PERSONAL STATEMENT

This statement tells us and a prospective Sponsor about you, your reasons for undertaking a year in New York and what you hope to gain from the academic programme. Be straightforward, candid and honest - and pay attention to spelling and grammar. We strongly advise you have it proof read. The format for the Personal Statement is given near the end of this pack.

The Personal Statement must be created and uploaded in MS Word (*.doc) format.

CURRICULUM VITAE (“CV ”)

The CV (called a *Résumé* in the USA) is a very important part of the application procedure and is sent to Sponsor Companies. It should reflect you at your best and must contain accurate information about your work experience and skills. Remember, your chances of placement will be improved if you have proficient MS Office skills. A specimen US style, one page *résumé*, is given near the end of this pack. We encourage applicants to mimic this format as much as possible although we'd prefer you to include ALL of your work experience to date even if this means extending your CV onto a 2nd page.

The CV must be created and uploaded in MS Word (*.doc) format.

PHOTOGRAPH

Sponsor Companies typically look for young people who are smartly dressed and personable. A poor photograph can be an instant turn-off and it causes problems when your appearance on a photograph does not match our assessment of you. Please send a recent colour, passport-sized photograph of yourself in professional work attire with your name printed on the back. Please do not send larger photos. We recommend that you wear a light shirt under a dark suit jacket. Women should wear subtle jewellery or no jewellery and long hair should be tied back. Men should be clean-shaven or if you wear a permanent beard it should be neatly trimmed. Any facial piercing should be removed. Wear a friendly smile!

REFERENCES

We use an online email / web based reference system.

References are provided in confidence.

We require:

- One academic reference from your university tutor/lecturer/course leader*
- Two work references. Ideally, these should be from your two most recent employers but exceptions are allowed. We also accept references from part-time and voluntary employers as well as full-time.

*If you are unable to obtain an academic reference, a third work reference will be given consideration.

Choose someone who knows you and your work well. The more work-based feedback we receive the better your application. References prefaced by “I have limited knowledge of the candidate” are of little use. We do NOT accept:

- References that are submitted after the deadline has passed
- References prepared by family members, family friends or colleagues
- References not submitted via our online application system
- Paper references
- Faxed references

Please note that it is your responsibility to ensure that we receive all your references by the application deadline for your proposed intake.

To ensure this, we recommend that you:

1. Contact your referee, explain that a reference request will be emailed to them and CHECK which email address the forms should be sent to.
2. Double check the spelling of the referee's email address with the referee themselves and as you submit it to us.
3. Call the referee and prompt them to check their inbox and submit the reference form to us as soon as possible.
4. Keep up to date with your application progress. Once a referee has responded to the reference request the status on your my.mountbatten account will change. This will notify you that the reference form has been submitted.

CHECKLIST OF DOCUMENTS / ITEMS TO BE SENT TO THE SYDNEY OFFICE

- A) The original printed copy of your **Application Form**.
- B) 1 printed copy of your **CV** in the exact format in which it was uploaded.
- C) 1 printed copy of your **Personal Statement** in the exact format in which it was uploaded.
- D) A cheque for the **Application Fee** - please see website (Financial Information). Please make payable to **MIP International Search**.

Please note that Mountbatten's Sydney office CANNOT start processing your application until it receives items A to D above. You are responsible for making sure a hard copy application (including cheque for the Application Fee) arrive at our Sydney office by the relevant application deadline.

Please send your completed application to:

**MIP International Search
Suite 2, 107-115 Pacific Highway
Hornsby NSW 2077
Australia**

**Email: mountbatten@itm.co
Telephone +612 9476 8744
Fax +612 9476 8377**

- The Application Fee may be paid by direct transfer (see page 7, Fees and Costs)

The FINAL stage

Once you have completed all sections of the online application, mailed/emailed your photograph and sent/transferred your Application Fee you should notify the Sydney Office so that we may begin to make our assessment. Please email us at mountbatten@itm.co to let us know that your application is complete.

APPLICATION DEADLINES

APPLICATION DEADLINES:

March Intake - Applications accepted from April 1st through to October 1st in the year preceding the programme start date. All materials must be postmarked no later than October 1st.

August Intake - Applications accepted from the preceding October 15th through to March 15th of the year of the programme start date. All materials must be postmarked no later than March 15th.

If the deadline falls on a weekend or national/public holiday, we will accept applications postmarked on the following working/ business day.

Please note that it is your responsibility to ensure that all your references are submitted by the deadline. Please note: Mountbatten Institute does not review applications on a rolling basis - all applications are reviewed together after the respective deadline.

PROCEDURES

- Interviews will be arranged by appointment after applications are completed and received at the Sydney Office. Costs of attending the interview in Sydney will be at the applicant's expense.
- **Application deadlines: March 15th** for August applications and **October 1st** (year prior) for March applications.
- Submitted online together with the application form are the **CV** and a **one-page (A4 size) Personal Statement** giving the applicant's reasons for wishing to join the Programme and live in the US for a year. The essay should indicate specifically what the applicant (a) would contribute to a business in New York, (b) would like to gain from such an experience and (c) how that experience might fit into long-term career goals. One paragraph should focus on why your industry of preference and the training you wish to receive is specifically related to your past employment and/or your education. Explain the logic behind your industry preferences and how your internship in New York will serve as a **continuation** of what you have learned already, either in education or employment.
- **Successful candidates** are notified at the conclusion of the formal interview or within one week. You will then have one week to pay your Initial Deposit to the Mountbatten Institute in New York.
- **Placement:** As soon as we receive your cheque for the Initial Deposit (please refer to page 7 for the refund policy), and your updated CV, we write a profile for you, create a profile pack (CV, Personal Statement and Profile), and enter you on a matrix ready for the placement cycle. The matrix lists candidates available and placements on offer. **Please note that no placement action is taken by the Institute until the Initial Deposit has been received.** Candidate profiles are offered to a number of Sponsor Companies who indicate their preferred choice after a series of telephone interviews. This process (which can take some time) continues until all placements are filled. The bulk of the placements are made approximately 5 weeks before the flight date with the last placements made 3 weeks before flight date. In the event that a candidate is not placed, the Initial Deposit will be refunded unless the offer of a placement is (in the opinion of the Institute) unreasonably turned down. Candidates may also opt to defer to the following intake. The likelihood of placement and the time frame are fully discussed with the candidate at the time of interview.

You should also know that the placement process is complex and subject to decisions made by our Sponsor Companies, which are outside our control. The process can be frustrating for some applicants. Please be assured that it is in our interest to place you as quickly and smoothly as possible and that we will do our best.

- **Transportation to the USA** is the responsibility of the participant. **You will need to book a one way flight** to arrive on a date you will be advised at the interview. Because of the inherent uncertainty in the timing of the Placement Process, then followed by queuing for a Visa interview, **you should not make any plans to "travel" before your arrival date in NY.** Also if possible, try and fly into Newark Airport rather than JFK. If you cannot avoid flying into JFK Airport, you will not be met and will have to make your own way to the hotel. Information on arranging transport from JFK will be provided.

FEES & COSTS

FEES PAYABLE TO THE PROGRAMME

Postgraduate Certificate in International Business Practice

Application Fee: AUD \$110 *

Initial Deposit: USD \$1,000 **

Programme Fee: USD \$2,900 ***

Postgraduate Certificate Tuition: USD \$6,000 ***

MBA in International Business Practice

Application Fee: AUD \$110 *

Initial Deposit: USD \$1,000 **

Programme Fee: USD \$2,900 ***

MBA Part I Tuition: USD \$14,000 ***

MBA Part II Tuition: USD \$18,000****

* Payable in Australian dollars at Application. Non-refundable.

** Payable in US dollars on Acceptance onto the Programme following interview.

*** Payable in US dollars when placement with a Sponsor Company is confirmed.

**** Payable in US dollars 45 days prior to the beginning of the Bangkok semester

Notes on Fees Payable

Payment of the **Application Fee** should be by cheque or money order or by direct deposit to **MIP International Search**. We do not accept cash or credit cards. If you are an international applicant you can approach a local bank and obtain an AUD bank draft or arrange a transfer.

Bank details for payment of the Application Fee:

Bank: St George Bank, Kogarah, NSW Australia SWIFT CODE: SGBLAU2S

BSB 112 879 ACC# 0043377246 ACC NAME: MIP International Search

Please make sure you put your surname into the “details” field.

NOTE: The Initial (Post Acceptance) Deposit and Course Fees are payable directly to the Mountbatten Institute in New York - not to the above account. Details will be provided at the appropriate time.

The **Initial Deposit** (paid after you are formally accepted) is part of the **Programme Fee**. It is refunded if the applicant is not placed. It is not refundable if the applicant subsequently withdraws from their programme or unreasonably refuses to take up a Placement. **Acceptance** means that the applicant, having been interviewed, is considered appropriate for the requirements of the Institute. Notification of Acceptance is always in writing and an Initial

Deposit will be requested before any further action is taken. **Please Note: Acceptance does not guarantee placement**, since this must ultimately be at the discretion of the Sponsor Companies.

ALLOWANCES PAID TO THE PARTICIPANT (in US Dollars)

- **Living allowance: \$468 gross, paid every two weeks in arrears over 12 months.**
Approx \$8 per paycheck deducted for telephone and taxes etc - therefore net fortnightly pay = approx \$460.
- Those who **properly** complete **all** aspects of the academic programme, on time, receive an incentive refund of **\$1000** at the completion of their placement year. The incentive payment is reduced for missed deadlines, absences etc. No refunds are paid to those who do not complete their academic work.
- Accommodation is provided free of charge, either in a hotel during orientation week, or in Mountbatten's designated apartments during the entire placement but excluding the 30 day travel period after completion of the placement year.

SECURITY DEPOSIT

- A **security deposit of US\$200** is retained by deducting \$50 from each of the first four allowance payments. This deposit (less a \$75 cleaning charge and any required payments for breakages, damage to apartment furniture etc.) is returned three to four months after the end of the placement year. **The security deposit is NOT refunded to participants who withdraw before the end of their placement year.**

SUMMARY OF OTHER EXPENSES

- One-way airfare to NY and your return fare when you are finished.
- Additional insurance coverage may be needed (for example in the case of a pre-existing condition - e.g. asthma or diabetes). Refer to your local insurer for possible overseas coverage extension.
- Visa Application Costs – these are various fees paid prior to your visa interview – refer to the local US Consulate website.

COSTS IN THE US

- Participants are responsible for their own electricity and telephone bills in New York, plus in broad terms, food, travel and entertainment.
- For the administrative conveniences of participants a landline, one telephone, and local telephone service is provided in each apartment under the Institute's name. This provides uninterrupted service as cohorts take over and hand over apartments. A charge of approximately \$4 is deducted from each fortnightly paycheck. In addition, all participants are required to purchase phone cards to cover their long distance needs.
- Approximately US\$900 will be needed to cover expenses during the first few weeks. The Institute makes arrangements for participants to open a US bank account as soon as possible after their arrival in the USA.

ACADEMIC PROGRAMMES

Mountbatten's integrative learning curriculum combines a year's full-time work experience at one of our sponsor companies in New York with participation in an education and training programme. All participants study towards the **MBA in International Business Practice** or the **Postgraduate Certificate in International Business Practice (PGC)**.

A key objective of the MBA and Postgraduate Certificate programmes, developed by St Mary's University College, Twickenham, is to enable students to develop skills in analysis, problem solving and decision-making through a cross-cultural Business Studies curriculum.

Note: Participation in the MBA or the PGC programme is mandatory. Participants must complete all components of one of the academic programmes in addition to their full-time work placement with a New York sponsor company. If you feel that you are unable to commit wholeheartedly to the MBA or the PGC, the Mountbatten Institute is not a good fit for you.

MBA in International Business Practice

The MBA in International Business Practice, structured around a group of core modules, a number of electives and a Management Project, is delivered across two continents, including a twelve-month academic year in New York and four-month period of fieldwork in Asia Pacific. Candidates complete four core modules: Management Principles and Practices, Managing People in Organisations, the International Business Environment and Strategic Management. In addition, candidates also follow a module in Research Methodology. This is followed by a fieldwork in Bangkok. During this period, candidates take two modules from the following four electives: Principles of International Finance and Accounting, Global Marketing, Managing Change and Operations & Supply Chain Management. Following on from the Module in Research Methodology undertaken during Part I, candidates will also complete a Management Project (dissertation). This is expected to be approximately 15,000 words in length.

Classes for each course in New York are delivered via 50 contact hours of evening and weekend seminars, supported by on-line learning. (Total of 250 in-class contact hours over the entire year of training.)

Students are required to commit to the following as part of their MBA requirements:

- To attend weekend seminars and evening tutorials (50 hours per course);
- To complete the assignments as required (approximately 7.5 hours of preparation and writing time per week);

MBA Course Sequence:

Management, Principles and Practices

This module aims to provide an appreciation of the functional areas of business and management. Particular emphasis will be placed on Managerial Accounting and Financial Management. It seeks to help graduate students understand how to use the financial statements and accounting systems to provide the data necessary to make a business decision and to tell a company story. Financial information reveals a company's financial health, prosperity and future as the management guides the company toward progress and profitability. The module is designed to improve the graduate student's awareness of the story revealed in the financial data and to allow them to go beyond financial statements.

Managing People in Organisations

This module will help graduate students understand the multiple components of organizations. These components include the full spectrum of individual behaviours, organizational structures and organizational processes. Graduate students will also develop a more comprehensive perspective of organizational behaviour through a deeper understanding of the theory, research and practice of the varied disciplines that impact organizations. These disciplines include psychology, sociology, political science, social systems theory, international human resource management and cultural anthropology. At the successful completion of this module, graduate students will be able to integrate these various theoretical perspectives into a coherent view of organizational life. This comprehensive perspective will allow them to effectively manage organizational behaviour, lead organizational initiatives and increase organizational effectiveness.

International Business Environment

This course explores the challenges faced by managers of global organizations and enhances awareness of the cultural and ethical practices that influence current business decision-making. It explores the key topics of international economic theory, global financial trends, strategy and organization in the rapidly changing environment of international business. Through directed readings, discussions, and evaluation of their own experiences working in culturally diverse firms, graduates seek to increase their cross-cultural competencies in ways that will allow them to operate more effectively. As a final course assignment, they will prepare a business development plan for an emerging market that will serve as an introduction to the Asia Pacific fieldwork.

Strategic Management

This module analyses the operation of strategic management from initial analysis to implementation. The module provides students with a comprehensive appreciation of the formulation and development of strategy from both an organisational and individual perspective. Particular emphasis is placed on developing the candidate's facility for managing strategy in the international business context.

Research Methods

This module equips students with the skills necessary to carry out a body of sustained, advanced research in the field of International Business Management. Students increase their knowledge of the nature of research from both an academic and practical perspective and develop a broader understanding of the methodology of research.

Electives (Students choose two):

Principles of International Finance

This module provides both a theoretical and a practical understanding of corporate finance theories and a practical awareness of how these theories are applied to the business world. It further provides comprehensive knowledge of how businesses and corporations utilise financial resources and financial markets across the globe, including an evaluation of macro- and micro-economic influences in order to achieve the goal of maximum organisational value. The module also seeks to evaluate the theories and practices of financial risk management.

Global Marketing

This module provides students with a high-level understanding of the principles and practices of marketing in global markets. The importance of ethical, legal, cultural and political norms are reviewed with a particular emphasis on North American, European, and Asian markets.

Managing Change

This module develops a critical appreciation of the complex factors contributing to organisational change. It takes both a practical and theoretical approach to the issue of organisational change. It

promotes evaluation of the implications of change, particularly in relation to individuals, groups, organisations and society, and provides students with the necessary analytical tools to define, plan and manage change situations.

Operations and Supply Chain Management

The aim of this module is to critically examine the nature of operations management from both a theoretical and a practical perspective. Students are equipped with a detailed understanding of both operating strategies and the use of process technology. The module emphasizes the application of supply chain management techniques within the context of outsourcing relationships and diverse trend networks.

Dissertation:

Management Project

This Management Project provides students with the opportunity to review the general principles of research methods and then to put them into practice by developing a body of independent research under supervision. Students are encouraged to base their Management Project on an international dimension of the various aspects of business practice, which have been covered during the course. The international fieldwork component of the degree provides opportunities to conduct research in the emerging markets of Asia and gain additional and varied knowledge of international business practice. Preparation for the Management Project, however, will begin during work placement in New York and it is hoped that many students will undertake this Study as a consulting project in cooperation with their sponsor company in New York and/or its international affiliates.

Students who have recently completed the MBA degree in Bangkok have written dissertations on the following topics (partial listing):

- A study on the effects of profitability for a Thailand based starch factory running at full capacity.
- China - Growth versus Freedom.
- Competitive analysis of marketing research and consultancy companies in the Asia Pacific region – a study for Forrester Research.
- Corporate Social Responsibility: Filtering through the supply chain of a Thai company.
- Charities around the world – unique situations and similar problems.
- India's Demographic Dividend – Capitalising on middle class youth.
- Sustainable architecture in developing China.
- Building the right brand for China's new elite.
- Problems and opportunities in Medical Tourism in Asia.

PGC in International Business Practice

The PGC is structured around a group of three courses, each of which carries 20 British postgraduate (Masters) credits. The PGC, worth 60 credits in all, is considered to be equivalent to one-third of a standard British MBA degree.

The PGC seminars are: Management Principles and Practices, Managing People in Organisations and the International Business Environment. Classes for each course are delivered via 50 contact hours of evening and weekend seminars, supported by on-line learning. (Total of 150 in-class contact hours over the entire year.)

Students are required to commit to the following as part of their PGC requirements:

- To attend weekly evening and some weekend seminars (50 hours per course);
- To complete the assignments as required (approximately 7.5 hours of preparation and writing time per week);

PGC Course Sequence:

Management, Principles and Practices

This module aims to provide an appreciation of the functional areas of business and management. Particular emphasis will be placed on Managerial Accounting and Financial Management. It seeks to help graduate students understand how to use the financial statements and accounting systems to provide the data necessary to make a business decision and to tell a company story. Financial information reveals a company's financial health, prosperity and future as the management guides the company toward progress and profitability. The module is designed to improve the graduate student's awareness of the story revealed in the financial data and to allow them to go beyond financial statements.

Managing People in Organisations

This module will help graduate students understand the multiple components of organizations. These components include the full spectrum of individual behaviours, organizational structures and organizational processes. Graduate students will also develop a more comprehensive perspective of organizational behaviour through a deeper understanding of the theory, research and practice of the varied disciplines that impact organizations. These disciplines include psychology, sociology, political science, social systems theory, international human resource management and cultural anthropology. At the successful completion of this module, graduate students will be able to integrate these various theoretical perspectives into a coherent view of organizational life. This comprehensive perspective will allow them to effectively manage organizational behaviour, lead organizational initiatives and increase organizational effectiveness.

International Business Environment

This course explores the challenges faced by managers of global organizations and enhances awareness of the cultural and ethical practices that influence current business decision-making. It explores the key topics of international economic theory, global financial trends, strategy and organization in the rapidly changing environment of international business. Through directed readings, discussions, and evaluation of their own experiences working in culturally diverse firms, graduates seek to increase their cross-cultural competencies in ways that will allow them to operate more effectively. As a final course assignment, they will prepare a business development plan for an emerging market that will serve as an introduction to the Asia Pacific fieldwork.

ACCOMMODATION IN THE USA

Accommodation is provided by the Institute, at no charge, in fully furnished 3 bedroom apartments. The Institute maintains some 50 apartments in modern high-rise buildings. These are contained within a comprehensive, residential, development complex called *Newport* in **Jersey City, on the New Jersey side of the Hudson River, across from New York City.**

Participants are obliged to live in the Mountbatten apartments for the entire year.

Facilities

Newport is a 400 acre complex dominating the waterfront. The first phase of a major two-phase development project has been completed. Approximately 2000 apartments have been built and occupied. Parks, playgrounds, and a marina are operating along with a health club, indoor swimming pool, tennis courts, waterfront restaurant, large shopping mall and a large convenience-shopping strip. The health club, including the swimming pool, offers special rates for Mountbatten of approximately USD \$77 per month (the initial enrolment fee varies). There are additional charges for use of the tennis courts.

Newport has 2 banks (with cashpoint machines), a medical clinic and a dental office. There are hospitals nearby in Jersey City and Hoboken, a short taxi ride away. There are 2 modern office buildings within the complex. Construction of additional office buildings, apartments and facilities - the next phase - is currently under way.

Visit <http://www.newportnj.com/> for information about the Newport area and it's facilities.

Shopping

The shopping mall, *Newport Centre*, contains over a million square feet of shopping facilities, including a score of restaurants and 11 cinemas. The mall is anchored by 4 American brand name stores: *Sears*, *Kohl's*, *Macy's* and *JC Penney* and includes a bargain-basement clothing store, *Pay Half*. Visit www.newportcentre.com

In addition there are 2 open shopping strips containing 2 large supermarkets; open 7 days a week until late. The shopping facilities all lie within 5 to 10 minutes walk from the Mountbatten apartments.

Location and Transport

Newport faces the Financial District/Wall Street area at the southern tip of Manhattan in New York City. PATH is the rail transit system that serves as the primary transit link between New Jersey and Manhattan and Newport has its own PATH station, Pavonia-Newport, which is about 5 minutes' walk from the apartments. PATH trains operate 7 days a week, 24 hours a day. They run at 5-minute intervals during rush hour and take about 15 minutes to 33rd Street in mid-town Manhattan. From its several stops you can change to the New York Subway system, which serves New York City much as the London Underground serves London. PATH trains cost USD \$1.75 and the subway or a bus in New York costs USD \$2.50 irrespective of the length of the journey. Most take the PATH and a subway or a bus to work, incurring a daily round-trip expense of USD \$8.50. On the New Jersey side, Newport offers access to every major transport system in the Northeast. Newport is about 14 miles by road from Newark International Airport, which has daily flights to and from the UK.

Mountbatten Apartments.

'Our' buildings in Newport, known as *Presidential Plaza*, were built in the early 1980's. Each has a 24-hour doorman, security service and laundry room. Apartments comprise of 3 bedrooms and 2 full bathrooms, a large living room/dining room and a fully equipped kitchen. The apartments usually have 5 occupants. Each apartment has a telephone, a TV, electric heating and air conditioning. Apartments (but not bedrooms) are mixed gender; however, women can request an all-female apartment.

We also have a few apartments on the Upper West Side and Upper East Side. Accommodation in one of these Manhattan apartments is determined by availability, the participant's academic schedule (MBA's follow a more intensive course) and the nature and location of the work placement.

Most apartments have a single room and two doubles. Participants are assigned to a single-sex double room, either with an existing participant from the previous intake or one from their own intake. The **single room** in each apartment is a privilege granted to one who is willing to fulfil all the responsibilities of internally administering the apartment. These include taking formal (i.e. legal) ownership of the telephone, TV, electricity bills, attending monthly meetings with the Housing Director, disseminating information to flat-mates, resolving disputes, dealing with maintenance issues and emergencies, organizing apartment cleaning rosters, ensuring that the guest policy and various other apartment rules are observed, and welcoming new arrivals. The RA is also responsible for organizing, coordinating and practicing the apartment's Emergency Action Plan.

Those who wish to be considered for a *Resident Assistant* position are invited to submit a formal application to the Housing Director at the beginning of their second term. As there is only one single room per apartment, not all applicants are successful. As a practical matter some make firm friends with their roommates and do not opt for the single room. No applications for single rooms are accepted prior to arrival in the accommodation. **Candidates who insist on having a single room for medical or social reasons should not apply.**

PLEASE NOTE: In September 2010 we obtained a small number of apartments in Manhattan as part of a pilot programme to expand housing alternatives. Accommodation in one of the two Manhattan locations, on the Upper East and Upper West Sides, is determined by availability, the participant's academic schedule (MBA's follow a more intensive course) and the nature and location of the work placement. Please visit the website for more information.

Housing Team

The Housing Team comprises of a Housing Director and a Housing Assistant. They administer all issues that pertain to housing. They oversee upkeep of the apartments, provide pastoral support, help with problems in the apartments, (personal or material), and ensure that the apartments are cared for in a reasonable manner. Apartments are periodically inspected - after due notification - to ensure they are being treated appropriately.

Maintenance

Our residences have maintenance crew responsible for general maintenance, plumbing, heating, lighting etc. Apartments are periodically treated to control cockroaches, which are an occasional feature of New York apartment life. The Mountbatten Housing Team maintains a relationship with building management to ensure smooth maintenance of our apartments on behalf of Mountbatten residents.

Security Deposit (See Fees and Costs)

A security deposit is deducted from the participant's first 4 paycheques, (USD \$50 per paycheque for a total deposit of USD \$200). This is applied to breakages etc, which at the Institute's sole discretion are considered beyond fair wear and tear. Any remainder (less a charge for professional cleaning of the apartments when you leave and any outstanding bills) is returned to you, approximately 3 months after your return home. **The security deposit is not refunded to those who do not fully complete the training year.**

Rules and Regulations

There are a number of rules and regulations for all Mountbatten residents. These stem from several sources: Newport Plaza Management (i.e. our landlord), US law applicable to Exchange Visitor Programs, Mountbatten policies, and finally, successive generations of participants. These last, through various formal requests to the Institute over the years, have developed many of the house rules which address the fact that the placement year is a

demanding professional undertaking which requires you to be alert and on top of your work, day after day for a year. If you are used to greater independence than the rules permit and feel you will have difficulties adjusting, you should raise the matter at your interview in the UK; the Institute might not be right for you.

Some of the house rules that you should consider before applying are described below.

Smoking Our apartments (like all public buildings in New York and New Jersey) are strictly non-smoking. This includes all the public areas such as corridors, stairwells and laundry rooms. Thus smokers are obliged to leave the apartment buildings whenever they wish to smoke.

Drugs The use of any illegal narcotics, even so-called soft drugs, such as marijuana, is a criminal offence in the US and can carry stiff prison sentences. **Mountbatten operates a policy of zero-tolerance.** Offenders face the prospect of being summarily dismissed with no refund of any fees and of being reported to the authorities. Aside from the possibility of prison, the latter can hinder or even prevent free entry into the USA at a future date, is a bar to certain types of employment in the UK, and can have other dire professional consequences.

All Mountbatten Sponsors reserve the right to conduct spot tests for drugs. Some Sponsors routinely test new placements on their first day of work. If you fail this test (i.e. you test positive for drugs) you will be immediately repatriated. If you fail a subsequent test that indicates that you took drugs while on the programme, in addition to being summarily dismissed and repatriated you must face any further penalties that the sponsor sees fit and is entitled by law to levy. This may result in a permanent record, which could surface whenever a potential employer does a background check on you in the future.

The Institute itself also reserves the right to conduct spot tests or searches for drugs, whether (1) on a random basis, (2) upon reasonable suspicion [solely as deemed by the Programme], or (3) on an intake-wide or Programme-wide basis.

Failure to comply with any such test or search, whether ordered by the Programme or the Sponsor, is deemed evidence of guilt, sufficient to report the individual to the authorities, repatriate him/her, or both.

In short, in this as in other matters, Mountbatten will always do whatever is deemed reasonably necessary both to comply with US laws and to protect the good name of the Institute. Candidates who are not prepared to abide by all of these rules and conditions should not apply.

Fines The Housing Director operates a system of fines to enforce certain community-based rules (e.g. for dirty apartments or infringement of the guest policy). Money from fines is applied to new furnishings for apartments.

Pets No pets are permitted.

Inspections See above under Housing Team.

Guests Guests are permitted. The guest policy, which is student driven, is meant to provide everyone with a reasonably private retreat at the end of a busy workday and a relatively quiet night. Participants themselves are not generally subject to the guest policy and are free to visit each other at will. Guests who are outsiders may visit during the day or evening providing the host is there. Those who wish to accommodate overnight guests may do so with the written permission (simple pro forma) of all their flatmates, for a period of up to 7 nights. Our policy for parents, at the insistence of generations of former participants, is that they should NOT stay in our apartments overnight. Residents are responsible for their guest's behaviour. Overnight guests must leave the apartments whenever their host does (e.g. during the day when their host goes to work). They may not have keys to the apartments.

FREQUENTLY ASKED QUESTIONS – For Applicants

Can I get a part-time job to supplement my income in the US?

No, the J-1 visa does not allow this; it is illegal.

Do people ever get hired by their Sponsor Company?

You must return to your home country upon completion of either the PGC or MBA programme. If a US company then wishes to hire you to work in the US, it must provide the appropriate visa and pay for any legal help or advice. The Institute is not allowed to assist with this. For Australian citizens, the E3 visa may be applicable, if you have a definite offer of a position with a US business entity.

Is the allowance enough to live on?

Yes, if you budget sensibly. During Orientation (shortly after arriving in the US) participants are given a sample budget outlining normal outgoings. Transportation costs, for example, (getting to and from work) will not be more than \$40 per week at current fare levels; and a share of electricity (heating) costs will average about \$35 per month.

Will the allowance allow me to continue to pay off (student) debts?

No. Have your loan re-payment deferred or wait until your financial situation has improved before applying to the Institute. Additional work experience is always useful.

Is it taxed?

About \$15 is withheld by law each month. Information about filing tax returns is given during the course of the year.

I have read the Department of State's Exchange Visitor Program packet (see page 17) including the section on workplace rights. Does Mountbatten meet minimum wage standards?

Under J-1 regulations there is no requirement to pay a stipend or salary. That said, the sum total of your remuneration, including stipend, accommodation, and medical insurance, which is listed on your DS-2019, does exceed the New York State and Federal minimum wage.

What recognition do the academic qualifications have?

The MBA in International Business Practice are offered through the School of Management and Social Sciences at St Mary's University College, Twickenham, London, which has been granted degree awarding powers by the Privy Council on the recommendation of the Quality Assurance Agency for Higher Education (QAA) in the United Kingdom. The degree has been approved by the college and fulfills the requirements for postgraduate Masters level study in the United Kingdom, and is moderated and subject to both internal and external quality control. An external Validation Committee approved the award of the degree early in 2009 and praised the high standards and integrity of the programme. Transferability of graduate credit in the UK, Europe and America is determined solely by the university to which the individual has applied for transfer. Applicants interested in transferring graduate credit received should consult both the graduate program department and the admissions office of their prospective college or university to ascertain both the potential and the procedure for credit transfer.

How is the organisation funded?

The Mountbatten Institute is funded by company sponsorship and by participant fees. It is based in the United States and is responsible for the J-1 visitor exchange relationship with the U.S State Department. It receives no outside funding and is structured as a not-for-profit organization reporting to a Board of Directors.

What happens if I don't get on with my flatmates?

Discuss the problem with your RA first programme staff if necessary. Constructive advice and, where needed, mediation is offered to help roommates resolve problems. As all beds are filled at the beginning of a term it is not possible to move occupants until the 6 month point.

What happens if my work placement doesn't work out?

Every effort will be made to resolve the problem with the company. This is always the first course of action because the company has paid for your services. If that fails the Institute will endeavour to find another placement. In the majority of cases this is successful, although, of course, it cannot be guaranteed.

How much holiday do I get?

Normally between one and two weeks (depending on the company's policy), plus the statutory (bank) holidays, of which there are ten each year.

Will I be able to come home for Christmas?

It will depend on your company's policies and staffing needs. It is also worth considering the amount of time you may spend travelling at that time of the year (there may be delays because of fog, snow etc.). Many participants choose to stay in New York for Christmas.

Can I continue to live in the accommodation when my internship finishes?

No. You and your luggage must vacate the apartment promptly to make room for the incoming cohort and to allow time for cleaning, decoration and moving.

Does my medical insurance cover me for my 13th/travel month?

No, but you can extend your MIP policy for a reasonable additional charge.

What should I take with me?

When you are placed you will receive additional information from us about what to take.

When do I start work after flying out to New York?

Participants begin work the following Wednesday, Thursday or Friday following orientation depending on whether your Sponsor Company requires an overlap with their current incumbent intern.

When must I arrive in New York?

You are expected to arrive on a Saturday or Sunday before the Orientation Day. If you choose to arrive earlier you will be responsible for your own transportation and accommodation until Saturday or Sunday night. However, you should not make plans to travel before you start your internship unless you have definitely been placed and have your J1 visa in your passport.

When is orientation and what does it cover?

All day Monday and Tuesday - at the Mountbatten offices. Introduction to the Programme, what's expected of you, American office protocol, opening bank accounts, application for a Social Security number, payroll setup, security lecture, cross-cultural issues, medical procedures, New York City geography / transportation, Sponsor Company briefings, introduction to the academic programmes etc.

What are the details for the rest of orientation week?

Wednesday, Thursday and Friday – overlap with the previous intern by working at your Sponsor Company. If your Sponsor does not require overlap, and you have completed all your other orientation business, you will be free to explore New York.

Saturday & Sunday – free (departing cohort vacates apartments).

Monday – start work.

(Following Saturday – move into your apartment)

Where do we stay during orientation week?

In a hostel or hotel in midtown Manhattan arranged by Mountbatten.

If I have been to New York before, or if I have an exam that week, do I have to attend orientation?

Yes. All participants have to attend all of orientation. We will always assist those who are delayed by unforeseen emergencies, such as airport closings, family tragedies, and medical emergencies.

However participants should not schedule events that cause them to miss any part of orientation week -

if necessary, you should discuss this at your interview. Those who fail to turn up at the hotel (through no fault of the Institute) will be charged for their room.

Can I live with relatives/friends etc in NY (i.e. not in the accommodation)?

No, but you may, of course, stay with them from time to time, e.g. over a weekend. For security purposes, participants are obliged to let the Institute know their travel arrangements. They will still be responsible for their share of all bills and cleaning duties while away.

Is it safe - New York generally and specifically where we live?

New York is now regarded as one of the safer American cities, but it is still a big city and you should heed the “do’s and don’ts” advice that you will receive during orientation. The Mountbatten apartments in Newport, New Jersey are situated across the Hudson River from Manhattan. The neighborhood is relatively quiet and contained and has 24hr security. Apartments on the Upper East Side and Upper West Side of Manhattan have either a 24hr doorman or security entrance key requirement. However, one should always use common sense in order to remain safe.

What type of Sponsor Companies do you have?

Sponsors are selected because of the range and diversity of their operations and their commitment to intercultural exchange and experiential education. Today, there are over 300 Mountbatten interns serving with some 75 Sponsor Companies in New York, These range from Fortune 500-sized companies, through non-profit/non-commercial entities, right down to small companies including sole proprietorships. We do not produce a definitive list of companies since, naturally, our list is constantly changing: new companies join us, some withdraw due to re-structuring or financial constraints. In general, our internships fall within the areas of Finance, IT, Law, Real Estate, Executive Search, Events, Sales & Marketing, Non Profit, Government, Post-Production and Architecture.

Can I choose my placement company?

No, but you are invited at interview to express a preference for a particular area of business if you wish. Candidates are offered to a number of companies and it is the companies who make the final choice.

If I go out at a certain time of year will I get a better choice of jobs?

No, it does not matter when you go.

Is there an age limit?

You must be at least 21 at the time you propose to begin the your programme - specifically, by the Sunday at the beginning of orientation week at the official start of your programme. The Institute is geared towards university graduates between the ages of 21 and 28. We welcome applications from those above the suggested age range, however the design of the programme and available positions make it best suited to recent graduates or those with only a few years of professional experience. Please contact the Sydney admissions office with any questions or concerns you may have.

SPECIMEN CURRICULUM VITAE

NAME SURNAME

Postal address, County, Post code

Email: firstnamessecond@email.com
Mobile: 07999 XXXXX

Home: 0207-XXX-XXXX

EDUCATION

Certificate in Management – XYZ Graduate Management Scheme Mar 2004 – to date
Subjects: Finance, Marketing, Human Resources, Decision Making, and Management Theories.

BA (Hons) Geography – University, County Sep 2000– Aug 2003
Dissertation: The political and ethical issues surrounding ethnicity post Sept 11 Grade 2:2

College, City Sep 1998 – Jul 2000
Geography, Business Studies Design & Technology.

WORK EXPERIENCE

JOB TITLE: Jan 2004 – to date

Organisation

- Review and update company policies.
- Shortlist and interview job applicants (Operations, administration and marketing staff).
- Place job advertisements in major publications.
- Part of team that has been established to create a new pay and position structure for the company.
- Create new training presentations in conjunction with training providers in using Microsoft PowerPoint, creating a database to outline training needs.
- Shortlist and interview job applicants.
- Monitoring company demographics, handle telephone calls from clients.

JOB TITLE: Dec 2003 – Jan 2004

Organisation

- Assisted company surveyors with general administration.
- Organised company surveyors to attend company properties.
- Assisted the company track housing benefits.

JOB TITLE: Oct 2003 – Dec 2003

Organisation

- Assisted the ticketing department issue tickets, general clerical work using Microsoft packages.

JOB TITLE: Jul 2002 (3 weeks)

Organisation

- Assistant law researcher, general clerical work using Microsoft packages.

JOB TITLE: Jan 2002 – Jul 2002

Organisation

- Led a fund raising campaign raising money for the alumni office.
- Student ambassador for the university, keeping alumni up to date with general information about the university.

COMPUTER SKILLS

MS Word, Excel, PowerPoint, Access, and Outlook. Map Info Professional, SPSS.

INTERESTS AND HOBBIES

Charity work: Led a charity expedition to MNO (1999). **Sports:** Rugby: Heath Rugby Club (1989 – 2004), All Bright College 1st XV, ABC University 2nd Team (Captain), Cricket, Golf and Squash.

Other: Drums

MOUNTBATTEN INSTITUTE

Personal Statement of: _____

*Please use this page to explain why you wish to participate in your chosen programme. What do you expect to gain from it and what do you think you have to offer it? What do you find the most appealing about it? Expand on the information supplied in your application. The more we know about your skills and achievements, the better the placement we can make. One paragraph should focus on why your industry of preference and the training you wish to receive is specifically related to your past employment. Explain the logic behind your industry preferences and how your placement in New York will serve as a **continuation** of what you have learned already in the workplace. [As a final touch to your Personal Statement, delete this block!]*